

# CLTD

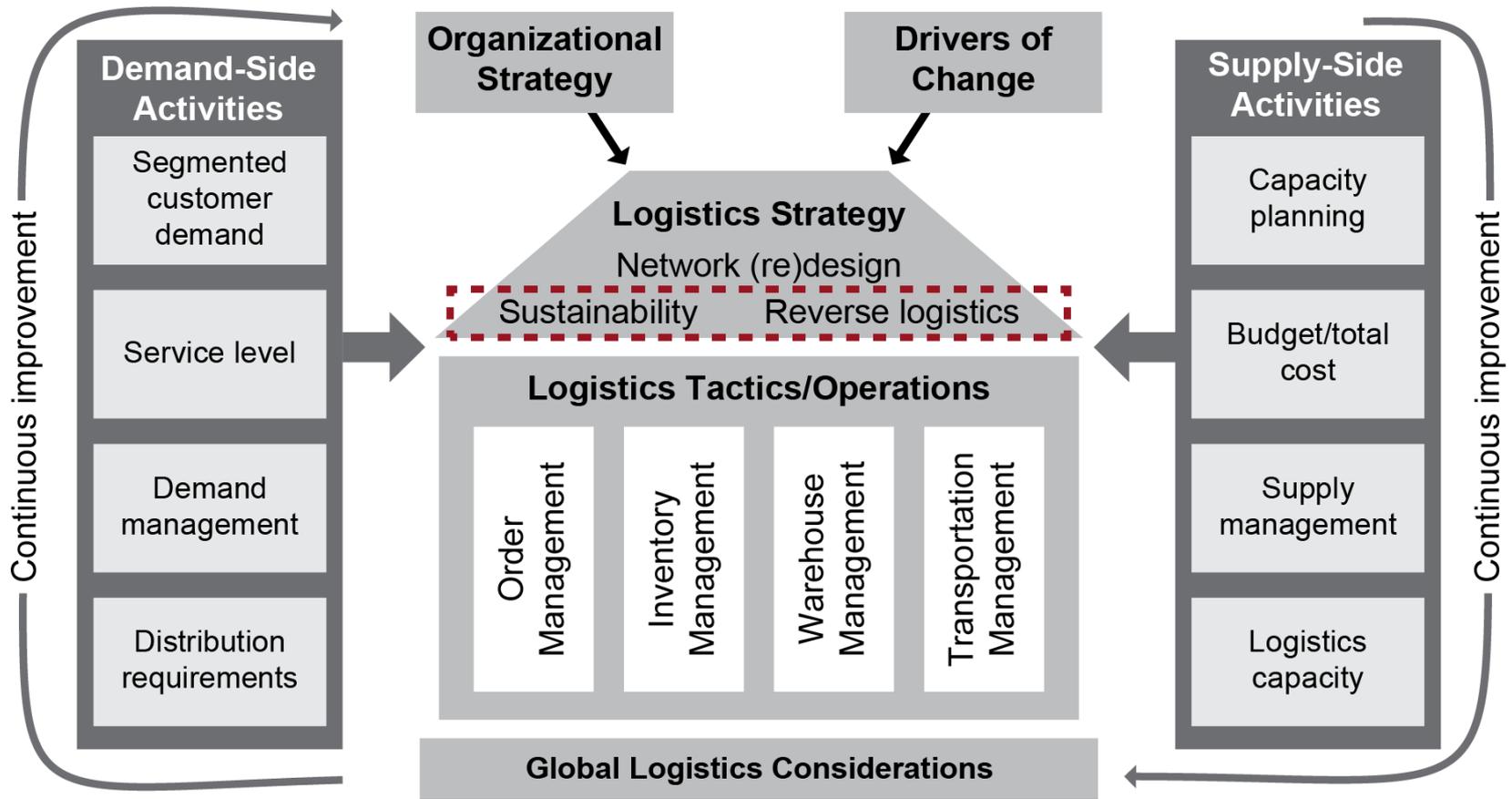
CERTIFIED IN LOGISTICS,  
TRANSPORTATION AND DISTRIBUTION

## MODULE 3: SUSTAINABILITY AND REVERSE LOGISTICS



# Module 3: Sustainability and Reverse Logistics

## Module 3 Overview



# CLTD

CERTIFIED IN LOGISTICS,  
TRANSPORTATION AND DISTRIBUTION

MODULE 3, SECTION A:  
SUSTAINABILITY

The APICS logo features a stylized white 'A' with a curved line above it, followed by the letters 'PICS' in a clean, sans-serif font.

APICS

The ASCM logo consists of the letters 'ASCM' in a bold, blocky, sans-serif font. The 'A' and 'S' are connected, and the 'M' has a distinctive shape.

ASCM

## Social Responsibility

“Commitment by top management to behave ethically and to contribute to community development. This may also entail improving the workforce’s quality of life.” (*APICS Dictionary*, 16th edition)”

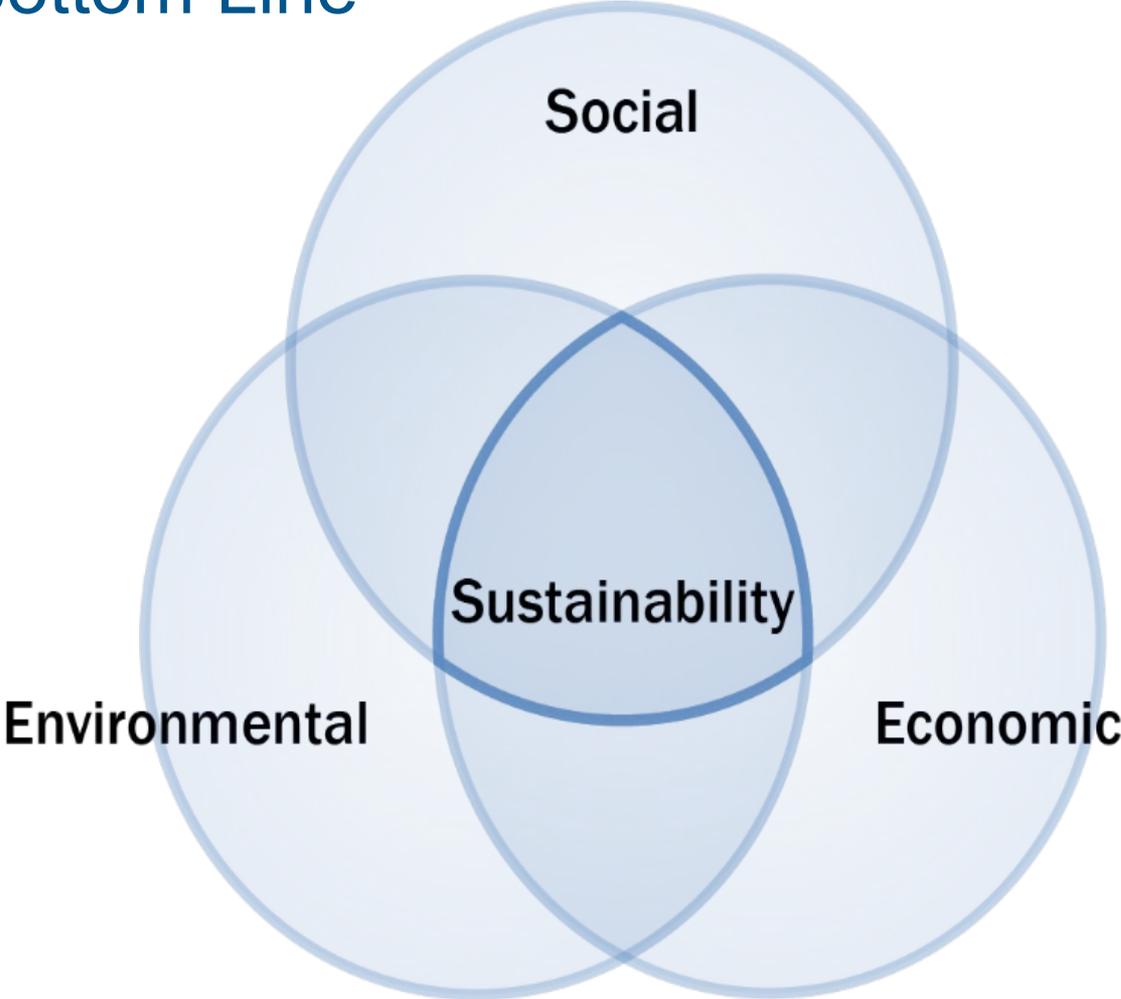
# Topic 1: Logistics Social Responsibility Considerations

## Social Responsibility Dimensions



# Topic 1: Logistics Social Responsibility Considerations

## Triple Bottom Line



# Topic 1: Logistics Social Responsibility Considerations

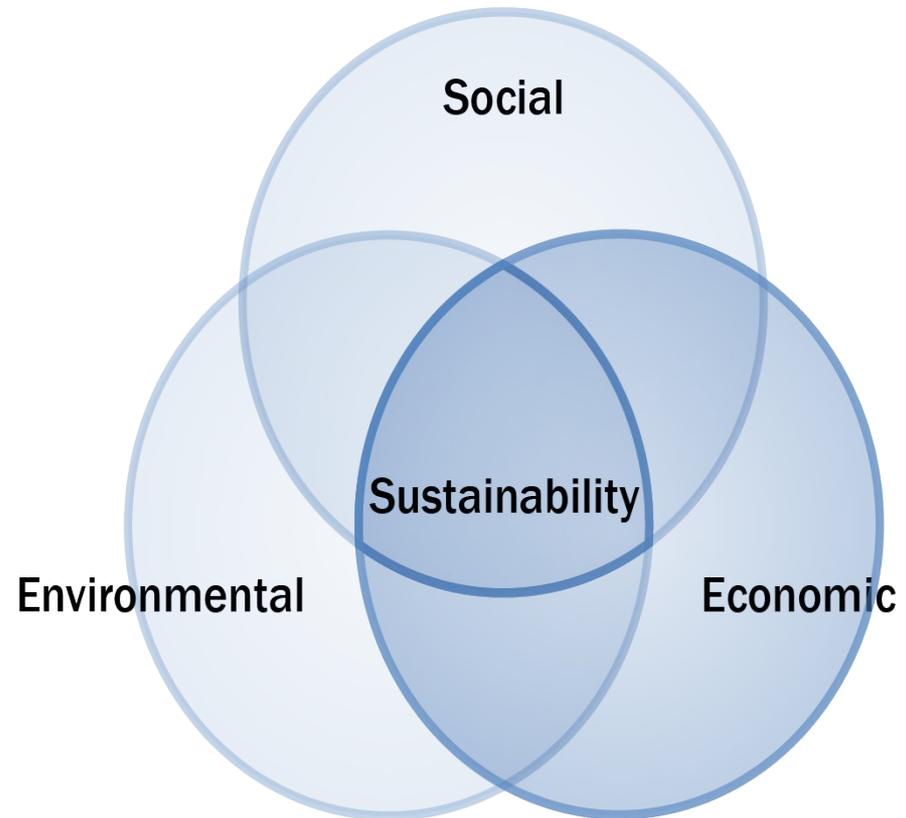
## Triple Bottom Line

### Economic perspective

*Value created by organization  
after deducting cost of all inputs*

### Initiatives:

- Implement technologies to support sustainability and economic goals.
- Develop an eco-friendly reputation.
- Write environmental management strategies.
- Promote green products.



# Topic 1: Logistics Social Responsibility Considerations

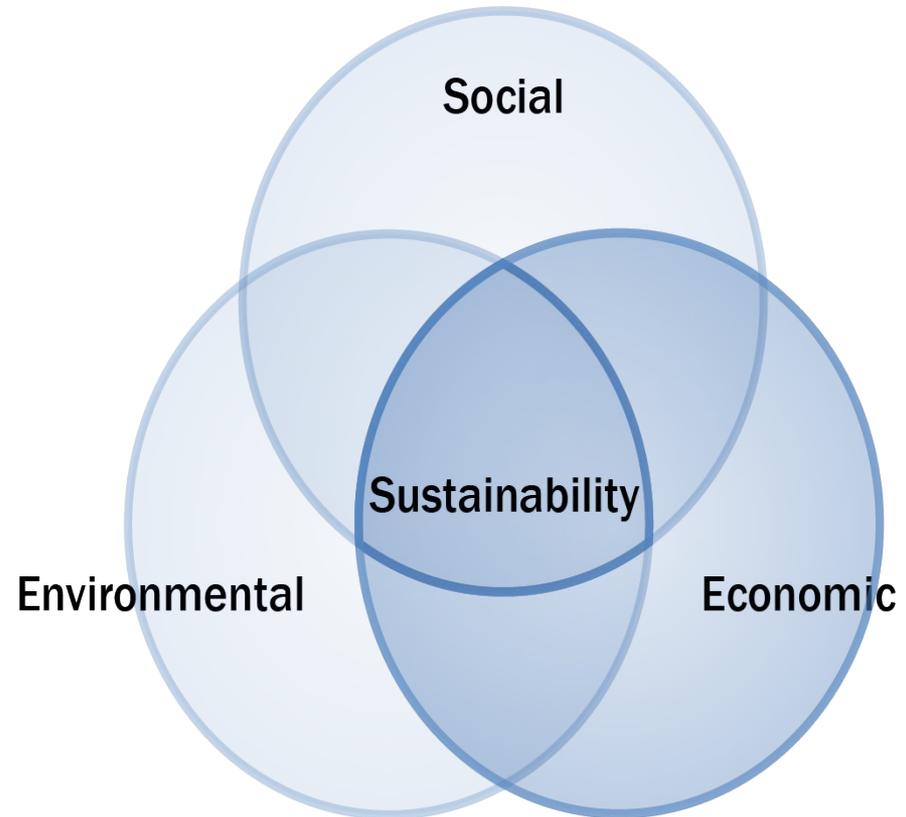
## Triple Bottom Line

### Environmental perspective

*Organization's ability to avoid harming environment and preserve scarce resources for future generations*

### Initiatives:

- Environmentally friendly manufacturing processes
- ISO 14000
- Regulatory considerations (example: RoHs)
- Energy-efficient transportation and warehouses



# Topic 1: Logistics Social Responsibility Considerations

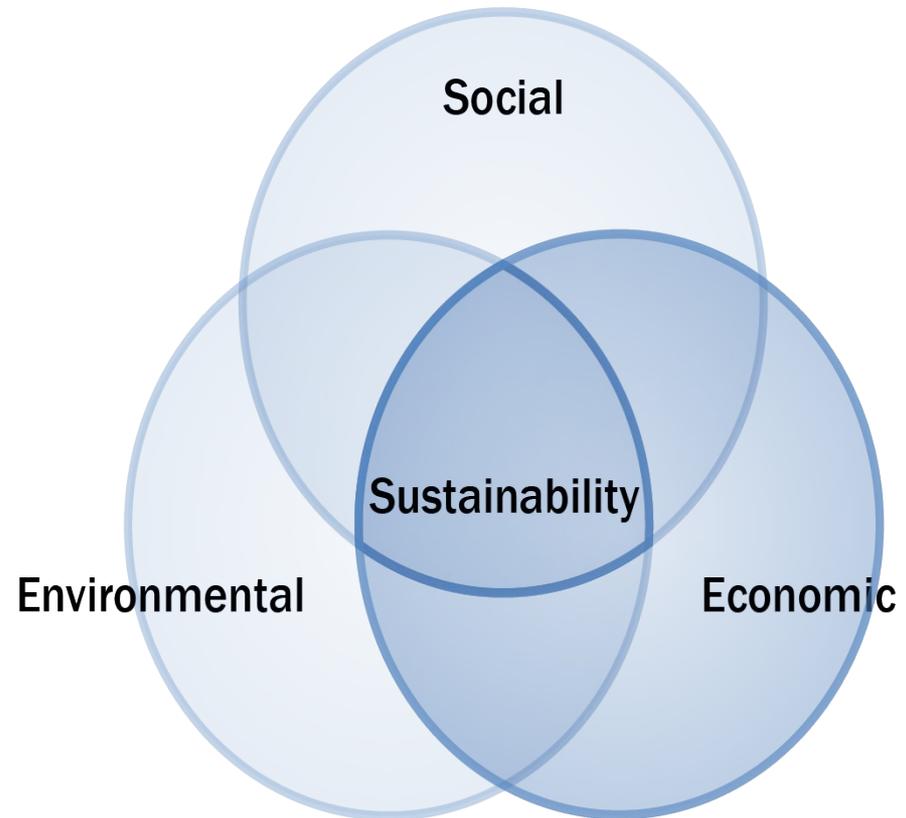
## Triple Bottom Line

### Social perspective

*How organization impacts employees, suppliers, and community at large*

### Initiatives:

- Promote human rights and fair labor practices.
- Develop socially responsible supply chain.
- Be positive role model.
- Treat stakeholders and environment with care and respect.



## United Nations Global Compact

Areas	Principles
Human rights	<p>Principle 1: Businesses should support and respect the protection of internationally proclaimed human rights; and</p> <p>Principle 2: make sure that they are not complicit in human rights abuse.</p>
Labour	<p>Principle 3: Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining;</p> <p>Principle 4: the elimination of all forms of forced and compulsory labor;</p> <p>Principle 5: the effective abolition of child labour; and</p> <p>Principle 6: the elimination of discrimination in respect of employment and occupation.</p>

Source: © United Nations Global Compact, [www.unglobalcompact.org](http://www.unglobalcompact.org).

## United Nations Global Compact

Areas	Principles
Environment	<p><b>Principle 7:</b> Businesses should support a precautionary approach to environmental challenges;</p> <p><b>Principle 8:</b> undertake initiatives to promote greater environmental responsibility; and</p> <p><b>Principle 9:</b> encourage the development and diffusion of environmentally friendly technologies.</p>
Anti-corruption	<p><b>Principle 10:</b> Businesses should work against corruption in all of its forms, including extortion and bribery.</p>

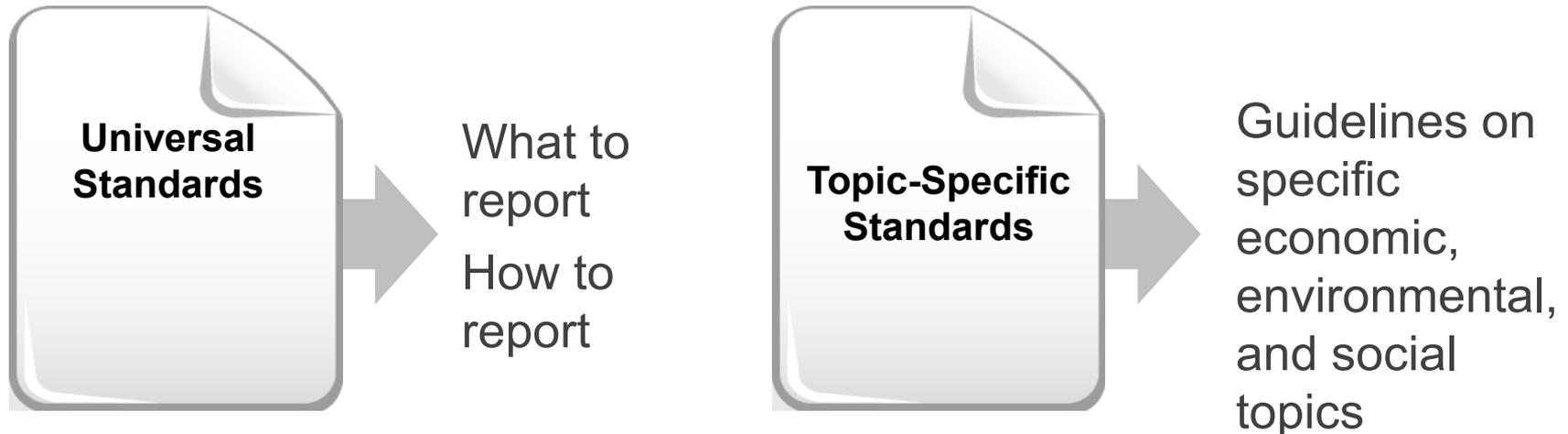
Source: © United Nations Global Compact, [www.unglobalcompact.org](http://www.unglobalcompact.org).

# Topic 1: Logistics Social Responsibility Considerations

## Global Reporting Initiative (GRI)

### GRI Standards

- Voluntary sustainability reporting
- Manage risks and optimize supplier performance



## International Organization for Standardization

### ISO:

- Global federation (163 countries)
- Nongovernmental organization (NGO)
- Trusted partner in supply chain community
- Market-driven
- Voluntary

### Benefits:

- Improved efficiency, productivity, bottom line
- Fair trade
- Reduced environmental impacts
- Legislation
- Best practices

# Topic 1: Logistics Social Responsibility Considerations

## ISO 14000 Series Standards

### ISO 14001:2015

- Strategic, holistic approach to environmental policy, plans, and actions
- Generic environmental management system requirements

### ISO 14004:2016

- Guidelines for environmental management systems
- Implementation guide
- Assurance and proof

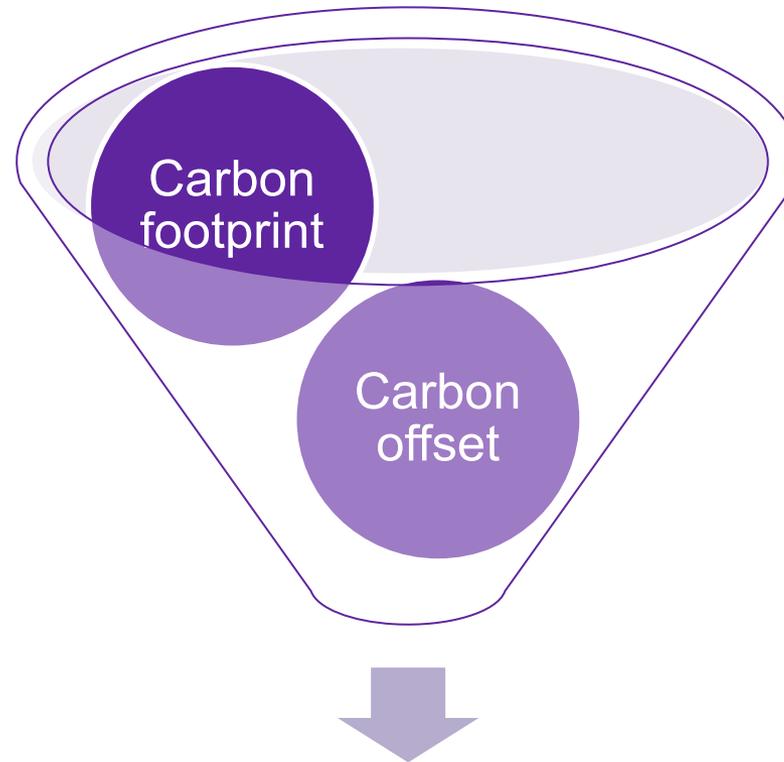
# Topic 1: Logistics Social Responsibility Considerations

## ISO 50001

- 1 • General requirements
- 2 • Management responsibility
- 3 • Energy policy
- 4 • Energy action plan
- 5 • Implementation and operation
- 6 • Performance audits
- 7 • Management review

# Topic 2: Sustainability in the Supply Chain

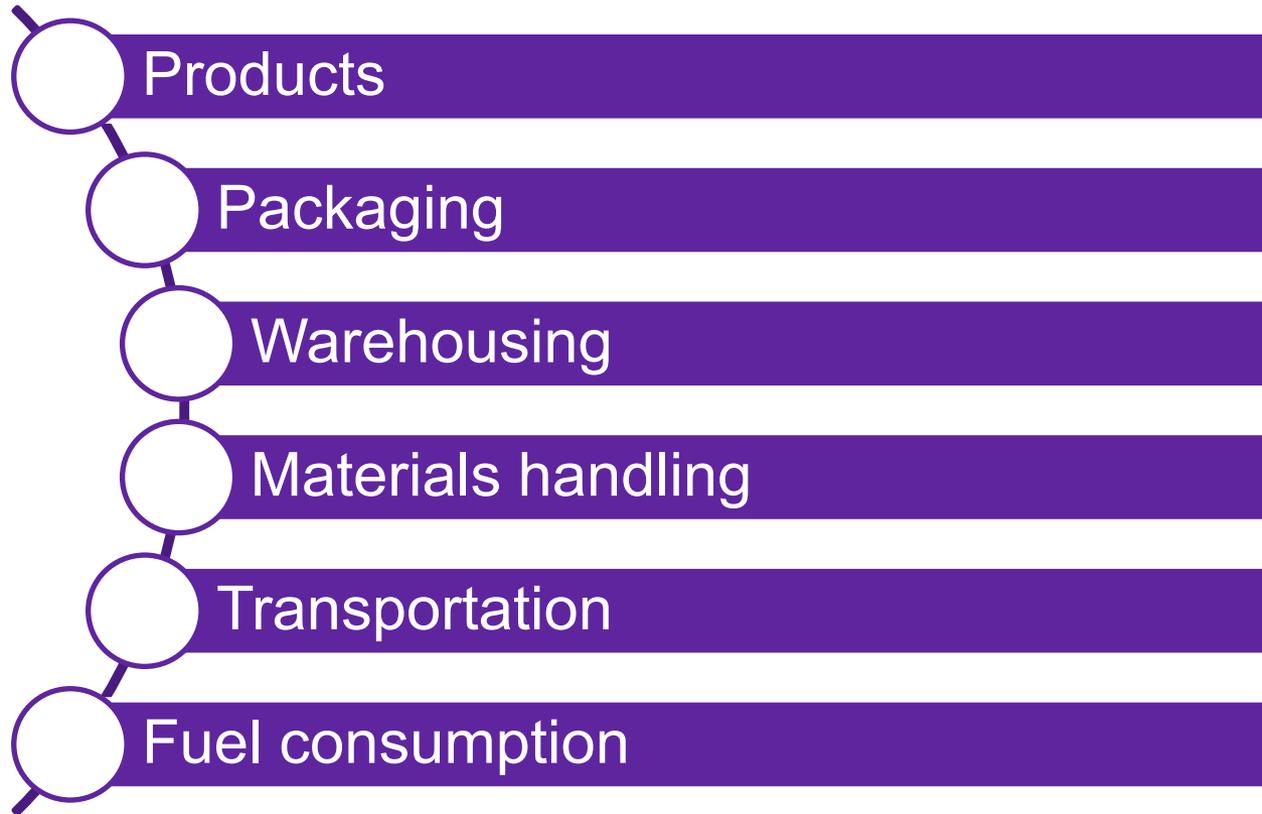
## Greenhouse Gas Emissions



**Goal: lower logistics emissions**

# Topic 2: Sustainability in the Supply Chain

## Green Initiatives



# Topic 2: Sustainability in the Supply Chain

## Sustainability in the Supply Chain



Vendor  
selection



Pricing  
incentives



Handling  
dangerous  
materials

# Topic 2: Sustainability in the Supply Chain

## Handling Dangerous Materials



Materials that are “capable of posing an unreasonable risk when transported in commerce to health, to safety, and to property.”

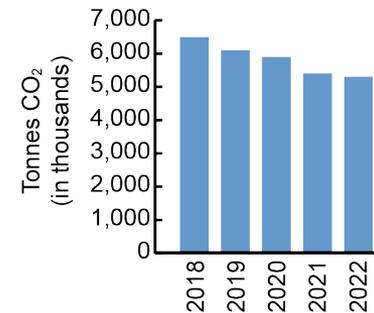
# Topic 2: Sustainability in the Supply Chain

## Monitoring and Measurement

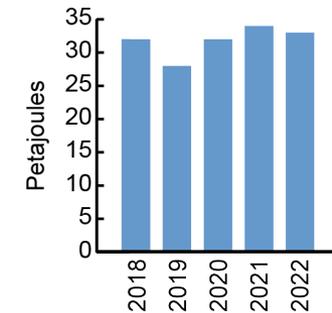
### Sustainability scorecard

- Compare year-over-year results.
- Track opportunities for improvement.
- Demonstrate continuous progress.

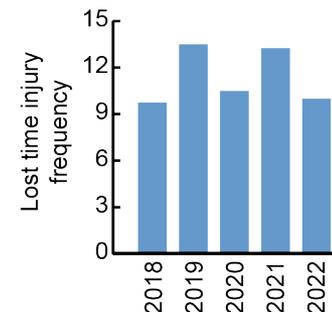
Greenhouse gas emissions



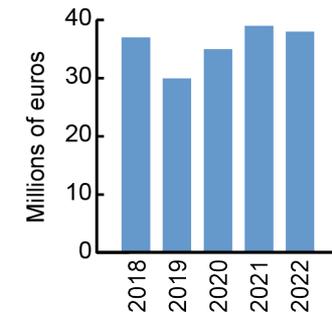
Energy use



Safety performance



Direct community contributions



# CLTD

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MODULE 3, SECTION B:  
REVERSE LOGISTICS

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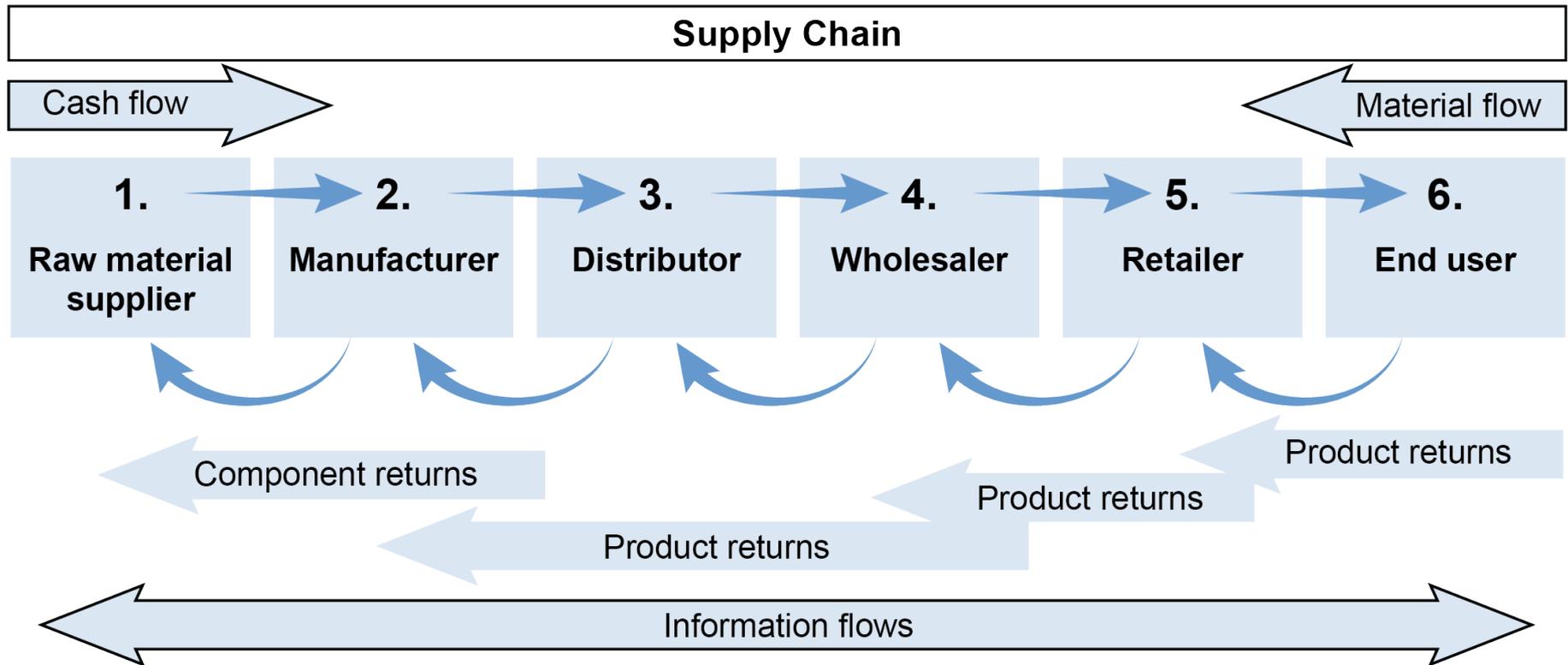
APICS

The ASCM logo consists of the letters 'ASCM' in a bold, sans-serif font, with a white arrow pointing to the right integrated into the letter 'M'.

ASCM

# Topic 1: Reverse Logistics and Handling Returns

## Reverse Logistics Process Flow



Source: *APICS CSCP Learning System*, 2016 Edition.

# Topic 1: Reverse Logistics and Handling Returns

## Reasons for Returns



# Topic 1: Reverse Logistics and Handling Returns

## Return Policies

- ✓ Set policies.
- ✓ Communicate policies to all customers.

### Approaches:

- Zero returns policy
- Return rate allowance
- Discount offers
- Defective returns only
- Return allowed with receipt
- B2B: Lot-size returns
- After gatekeeper approval
- Shipping and repair costs

# Topic 1: Reverse Logistics and Handling Returns

## Best Practices

- Retailers deduct costs for returns from outstanding payables with manufacturer.
- Manufacturers do not accept or credit returns from retailers that do not comply with sales agreements.
- For defective or recalled products, manufacturer typically pays freight.
- High tech manufacturers may be more strict about conditions for returns; often do not pay handling or consolidation fees.
- Secondary market buyers (e.g., liquidators) may provide carriers or pay costs of third-party shipper.
- Product may be shipped with reusable packaging and return label, or manufacturer may provide instructions and label on website.

# Topic 1: Reverse Logistics and Handling Returns

## Key Considerations for Reverse Logistics Management

### Internal or outsourced?

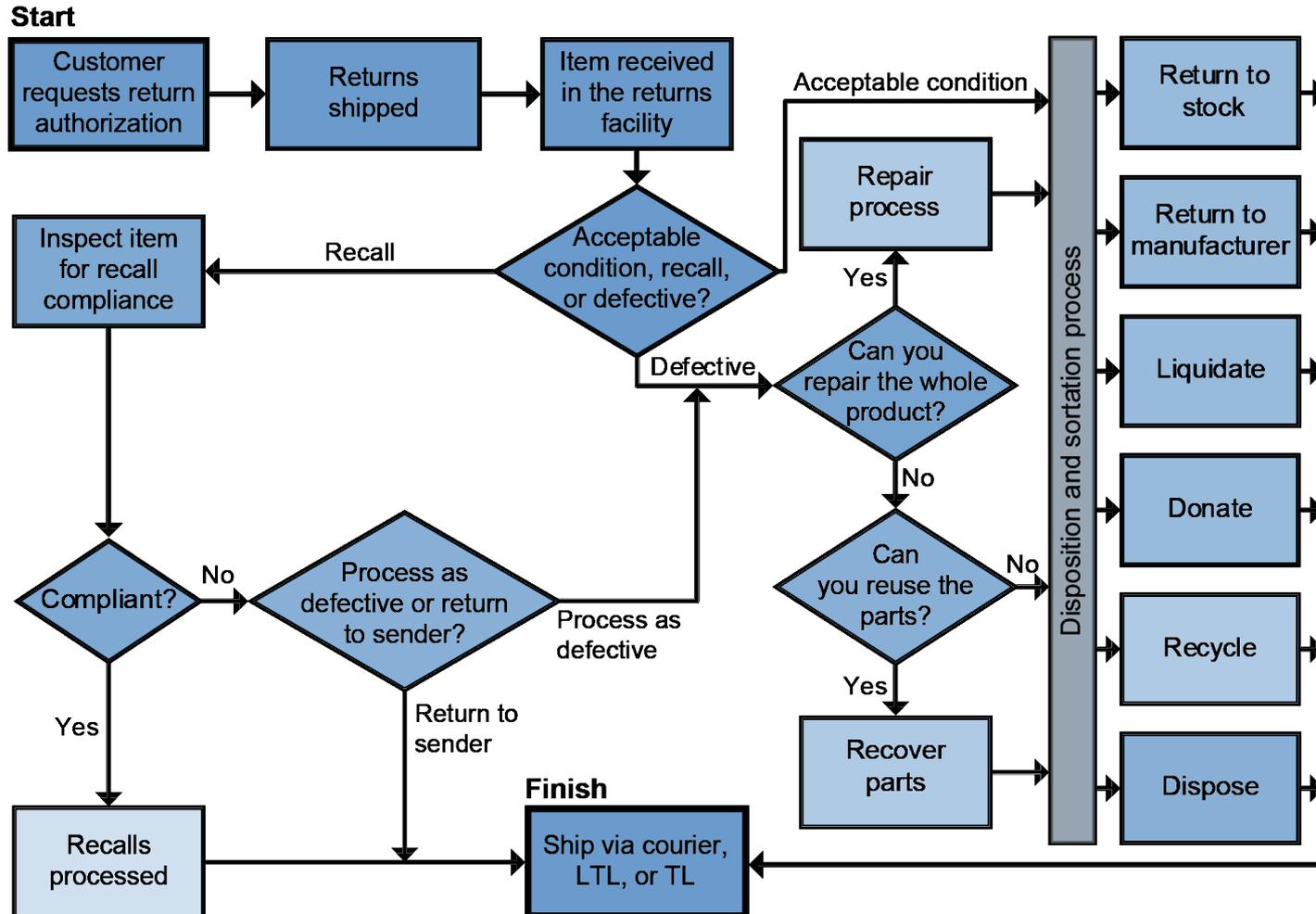
- Space
- Resources
- Trained personnel

### Why develop core competencies?

- Competitive advantage
- Monetize efforts
- Demand for recyclable, reusable products

# Topic 2: Reverse Logistics Activities

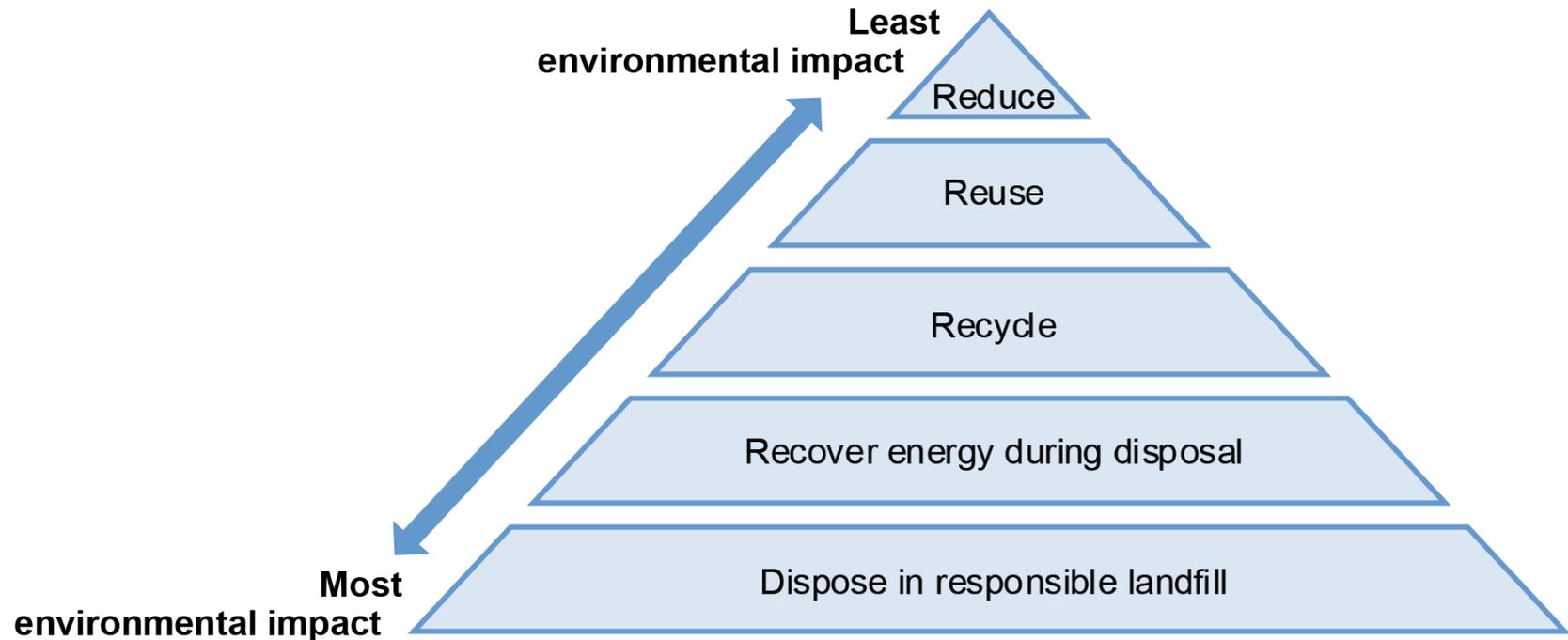
## Disposition of Returns



Source: © "Reverse Logistics Process Flow," Greve and Davis. Used with permission.

# Topic 2: Reverse Logistics Activities

## Reverse Logistics Hierarchy



Source: Adapted from *APICS CSCP Learning System*, 2016 Edition.

## Closed-Loop Systems

- Designed for both forward and reverse flows.
- Objective is to reuse or recycle every component.

### Advantages:

- ✓ Capture significant portion of original value.
- ✓ Products don't end up in landfills.
- ✓ Easier to balance supply and demand.

## Managing Reverse Logistics

### Key management elements

- Weigh pros and cons of internal returns center.
- Secure management buy-in.
- Select effective information systems.
- Document guidelines and procedures.
- Implement screening process.

### Key technologies

Internet	ERP
EDI	IoT
RFID	RMS
Reverse payments	Blockchain

## Reverse Logistics Costs

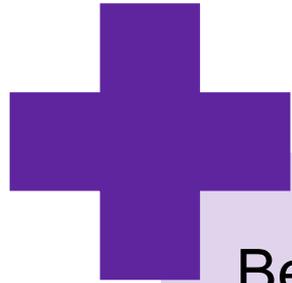
Calculation methods:

Activity-based costing

Forward flow analysis and cost plus handling charges

Formulaic version

## Benefits and Challenges



### Benefits

- Customer satisfaction
- Brand protection
- Tracking and cost recovery
- Creation of new jobs
- Decreased use of landfills
- Recovery of materials
- Extended warranties and service contracts

### Challenges

- Forecasting volumes
- Storage
- Costs
- Traceability