

Fold each printed sheet in half lengthwise. The left side of the document will list the term and the right side will list the definition. Tape or staple the open edges of your flashcards. Cut out your flashcards on the solid lines indicated and fold them on the dotted lines.

**Module 6**  
*Section B: Identify Road Transportation Characteristics*

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**Term**  
Freight rate

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In logistics, an established price for the transport of goods, based on any number of factors; e.g., distance, weight, measure, equipment type, package, or commodity.

**Module 6**  
*Section B: Identify Road Transportation Characteristics*

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**Term**  
Full truckload (FTL)

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An agreement to ship a minimum of an entire truckload or container load to a single customer. The cargo is typically homogenous and stays on the same vehicle from the origin to the destination.

**Module 6**  
*Section B: Identify Road Transportation Characteristics*

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**Term**  
Less-than-truckload (LTL)

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1) A small shipment that does not fill the truck. 2) A shipment of insufficient weight to qualify for a truckload quantity rate discount (usually set at about 10,000 lbs.) normally offered to a general commodity trucker.

**Module 6**  
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**Term**  
Line haul

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The portion of a transportation journey that moves between two transportation terminals. It is distinguished from and excludes the pickup and delivery portions of a journey used to acquire or distribute LTL freight. For motor carrier transportation, the shipment is loaded in a semi-permanent trailer configuration that maximizes the amount of freight that each driver can legally haul over that portion of the journey. This may involve hauling multiple trailers.

**Module 6**

*Section B: Identify Road Transportation  
Characteristics*

**Term**

Truckload (TL) carriers

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Carriers that deliver/charge only for full truckload shipments.