

<div>Module 2</div> <div>Section D: Identify Initiatives to Address Gaps</div> <div>Term</div> <div>Delphi method</div> <div>APICS CTSC Learning System© 2025</div>	<div>A qualitative forecasting technique where the opinions of experts are combined in a series of iterations. The results of each iteration are used to develop the next, so that convergence of the experts' opinions is obtained. See: management estimation, panel consensus.</div>
<div>Module 2</div> <div>Section D: Identify Initiatives to Address Gaps</div> <div>Term</div> <div>Discretionary dependencies</div> <div>APICS CTSC Learning System© 2025</div>	<div>Dependencies that are based on best practices; could be done in a different order or in parallel with another project but at higher risk because the best practice is being overridden.</div>
<div>Module 2</div> <div>Section D: Identify Initiatives to Address Gaps</div> <div>Term</div> <div>Mandatory dependencies</div> <div>APICS CTSC Learning System© 2025</div>	<div>Dependencies that are inherent in the nature of the activities or are regulatory or contractual requirements.</div>