

Module 2 Section D: Identify Initiatives to Address Gaps Term Delphi method APICS CTSC Learning System© 2025	A qualitative forecasting technique where the opinions of experts are combined in a series of iterations. The results of each iteration are used to develop the next, so that convergence of the experts' opinions is obtained. See: management estimation, panel consensus.
Module 2 Section D: Identify Initiatives to Address Gaps Term Discretionary dependencies APICS CTSC Learning System© 2025	Dependencies that are based on best practices; could be done in a different order or in parallel with another project but at higher risk because the best practice is being overridden.
Module 2 Section D: Identify Initiatives to Address Gaps Term Mandatory dependencies APICS CTSC Learning System© 2025	Dependencies that are inherent in the nature of the activities or are regulatory or contractual requirements.